



BEGINNING GRAZIER HANDBOOK

Introduction

Designed to assist the beginning grazier in designing and implementing a grazing system, this handbook is a starting place for you to quickly and easily find pertinent information. Most of the resources listed include website links – explore these links to find additional grazing information that is specific to your interests.

This handbook starts with technical assistance – a list of “go-to” people who can provide advice to help you achieve a successful grazing system.

The next section provides information on training, educational opportunities, mentors, networks, and organizations to help you gain knowledge of grazing and grazing systems.

The third section lists production resources that provide you with reading materials on grazing systems.

The fourth section helps you understand the business side of grazing from recordkeeping, business planning, marketing opportunities of your products.

The final section describes where to go in Minnesota for loans and grants to help with financing the infrastructure needed for a grazing system.

In the appendices are lists of businesses that supply equipment and seeds for grazing systems. Use this list to find suppliers and negotiate the best value when purchasing. The goal of the handbook was to provide information; listing does not mean we endorse any of these suppliers.

This handbook was compiled by the Sustainable Farming Association (SFA) as part of the Keep Cattle in Minnesota Project, with support from the Minnesota Natural Resources Conservation Service and the Pasture Project.

Contents

Technical Assistance	Page 3
Beginning Grazer Training	Page 4
Production Resources	Page 6
Farm Business Planning	Page 7
Funding: Loans and Grants.....	Page 9
Appendices	Page 11

Technical Assistance

Contact any of these Minnesota experts for technical assistance when planning a grazing system.

NRCS Grazing Specialists

John Zinn, SE MN507-289-7454
Lance Smith, SW MN507-537-0451 Ext. 106
Jeff Duchene, Central MN218-346-4260 Ext. 101
Mark Hayek, NW MN218-681-6600 Ext. 108
Tom Gervais, NE MN.....218-720-5308 Ext. 110

Others

Wayne Monsen, SFA, NRCS Technical Service Provider651-439-6641
Kent Solberg, SFA, Seven Pines Farm and Fence218-445-7580
Dean Thomas, Fillmore SWCD, Preston.....507-765-3878 Ext. 128
Kelly Anderson, MN Department of Agriculture, Grazing Public Lands320-424-2222
Howard Moechnig, Midwest Grasslands.....507-319-1412

Beginning Grazing Training

Sustainable Farming Association (SFA)

www.sfa-mn.org

The Sustainable Farming Association of Minnesota supports the development and enhancement of sustainable farming systems through farmer-to-farmer networking, innovation, demonstration, and education.

SFA Deep Roots Farmer Development Program

www.sfa-mn.org/deeproots

SFA Deep Roots Farmer Development Program is a beginning-farmer curriculum that emphasizes plus provides extensive skills training on fencing strategies, animal husbandry, pasture management, and farm equipment and tools. A unique aspect of Deep Roots is its commitment to community development and mentoring.

MN Grazing Lands Conservation Association (GLCA)

www.mnglca.org/mentors.html

GLCA is a membership organization that has established a grassroots based network with Minnesota grazing land managers who provide guidance and counsel on grassland management to interested farmers, ranchers, and agency personnel.

Land Stewardship Project (LSP) Farm Beginnings®

landstewardshipproject.org/morefarmers/farm

The Farm Beginnings® Program works to get more successful farmers on the land and organize for a system in which family farmers can flourish. Farm Beginnings provides wide range of trainings, including Farm Dreams, Farm Beginnings, and the Journey person Course.

Dairy Grazing Apprenticeship (DGA)

www.dairygrazingapprenticeship.org

Dairy Grazing Apprenticeship links experienced dairy graziers with those who want to farm and provides a guided pathway to independent farm ownership. DGA is composed of 4,000 paid hours of training over two years (the equivalent of a full-time job). 3,712 of these hours are on-farm employment and guidance under a Master Dairy Grazier.

North Dakota Grazing Lands Coalition

www.ndglc.com/mentors.html

The North Dakota Grazing Lands Coalition has established a grassroots based guidance and council to interested ranchers on grassland management. The advice the mentors provide is based upon knowledge and experience gained on their operations and the interaction they have with other ranchers across the region.

GrassWorks

grassworks.org/?110380

GrassWorks is a grassroots membership organization that provides leadership and education to farmers and consumers for the advancement of managed grass-based agriculture to benefit present and future generations.

Practical Farmers of Iowa

practicalfarmers.org

Practical Farmers of Iowa is an open, supportive and diverse organization of farmers and friends of farmers, advancing profitable, ecologically sound and community-enhancing approaches to agriculture through farmer-to-farmer networking, farmer-led investigation and information sharing.

Pasture Project

www.wallacecenter.org/pastureproject

The Pasture Project works in the Upper Mississippi River Basin to increase the number of acres of farmland that are sustainably managed. Long-term commitment to sustainable management requires an alignment of economic and environmental interests. We accomplish this by expanding grass-based systems of livestock production and introducing cover-crops and periodic livestock grazing into row crop farming, all of which both increase profits and rebuild soils and water cycles.

Production Resources

Minnesota Department of Agriculture

www.mda.state.mn.us/search.aspx?q=grazing

Website with links to numerous publications on grazing. Including:

- “Improving and Sustaining Forage Production in Pasture”
- “Managing Grazing in Stream Corridors”
- Cover Crops – Minnesota Conservation Funding Guide
- Fencing – Minnesota Funding Guide
- “Managing Soils for Greater Grazing Productivity”

MN Natural Resources Conservation Service

tinyurl.com/l12ewa2

Grazing and forage management links including:

- [Guide to Pasture Condition Scoring](#)
- [Maximizing Cool Season Forage Production on Pastures](#)

SFA Cover Crop Fact Sheet

www.sfa-mn.org/sfa-cover-crop-fact-sheet

This Cover Crop Fact Sheet is a concise resource for new and experienced farmers.

Neil Dennis on Mob Grazing

tinyurl.com/o88ezty

Neal Dennis is an experienced mob grazier from northeast Canada. He is a well-known presenter and loves to share his experiences with mob grazing.

Brown’s Ranch, Bismarck, N.D.

brownsranch.us

Gabe Brown is one of the pioneers of the current soil health movement that focuses on regenerating our resources.

Green Lands, Blue Waters

greenlandsbluewaters.net

There are a number of good resources on contract grazing on the Green Lands Blue Waters website.

Farm Business Planning

[Sustainable Farming Association Adjust 2015: New Farm Reality Check](#)

SFA's Adjust 2015 project reviewed the key difficulties experienced farmers faced early in their farming careers. The New Farm Reality Check curriculum gives farmers tools to help avoid the most common of those pitfalls, which will strengthen business plans and ultimately improve chances of long-term success – financial benchmarks you should be incorporating into your plan, considerations for business plan assumptions, dealing with and planning for changes in family structure and function, and tools for building a team of experts to help you launch your business.

[Farm Transitions Portal, Renewing the Countryside](#)

Renewing the Countryside strengthens rural areas by championing and supporting rural communities, farmers, artists, entrepreneurs, educators, activists, and others who are renewing the countryside through sustainable and innovative initiatives, businesses and projects. RTC has collaborated with SFA for years to present Farm Transitions education and workshops, and has created this portal for those looking to begin their transition.

[Minnesota Institute of Sustainable Agriculture](#)

The purpose of The Minnesota Institute for Sustainable Agriculture (MISA) is to bring together the diverse interests of the agricultural community with interests from across the University community in a cooperative effort to develop and promote sustainable agriculture in Minnesota and beyond.

[Grazing on Public Lands](#)

Conservation grazing is the use of livestock grazing as a land management tool to improve wildlife habitat or other conservation objectives. This map application is a collaboration of information from the Minnesota Department of Agriculture, Minnesota Department of Natural Resources, United State Fish and Wildlife Service and The Nature Conservancy. It is intended to provide information about potential grazing opportunities on public conservation lands within the state and connect livestock owners to agency personnel who can help them initiate grazing contracts.

Points on this map represent public land that may be available for conservation grazing contracts. Click on the point for additional information and contacts for that site. Additional grazing sites may also be available. Clicking on areas of the map outside of the points will give contact information for agency land managers in that area who may be able to provide information about additional grazing opportunities.

[MN Department of Natural Resources \(DNR\)](#)

This website provides information on the effects of grazing on natural resources. The DNR has many Wildlife Management Areas that are available for grazing.

[U.S. Fish and Wildlife Service \(USFWS\)](#)

This website provides information on the effects of grazing on natural resources. The USFWS has Waterfowl Production Areas and National Wildlife Refuges that are available for grazing.

[The Nature Conservancy \(TNC\)](#)

TNC has much information on the effects of grazing on prairies. TNC also owns prairies for conservation benefits and allows grazing on some of their conservation lands.

[Organic Farmers Guide to Success \(PDF\)](#)

Tool that can be used by all farmers to assess yourself and your farm enterprises and identify areas you want to improve.

[Greg Judy from Green Pastures Farm](#)

Greg Judy is from Rucker, Missouri and rotationally grazes livestock on rented lands. Greg has written how-to books as well as gives on-farm tours and presentations.

[Graze](#)

Graze is a print magazine devoted to promoting management-intensive rotational grazing and family-scale livestock farms. If you want to start a livestock farm or ranch, if you are looking to reduce costs and labor, if you're organic-certified or thinking of transitioning to organic, then Graze is for you.

[The Stockman Grass Farmer – The Grazer's Edge](#)

The Stockman Grass Farmer is the grazing publication of North America. Since 1947 it has been devoted solely to the art and science of making profit from grassland agriculture. Each month it brings its readers the latest information on high profit grassland ideas from all over the world.

Funding: Loans and Grants

Loans and Grants may help with financial support for installing the infrastructure of a grazing system. Many of the grants are for demonstration and research on grazing management and may not help with purchasing equipment.

Beginning Farmer Loan Program (MDA)

Sustainable Agriculture Loan Program: The purpose of this loan is to enable farmers to adopt practices that will lead them to a more sustainable farming system. Loans are for capital purchases, which enhance the environmental and economic viability of the farm. Eligible purchases may include: rotational grazing systems, tree plantings, on-farm energy production, composting equipment, solar-powered equipment, low-cost livestock housing, hoop buildings, processing equipment, reduced or no herbicide weed control, equipment to handle cover crops, alternative fertilizer management equipment, soil conserving equipment and more.

Agricultural Improvement Loan Program: A loan participation program to assist eligible farmers to finance capital improvements to their farming operation. The program may help to improve production, efficiency, and increase farm income. Agricultural improvements mean improvements to a farm, including the purchase and construction or installation of improvements to land, buildings and other permanent structures. This includes equipment incorporated in or permanently affixed to the land, buildings, or structures which are useful for and intended to be used for the purpose of farming. For this program, agricultural improvements also includes wind energy conversion facilities with an output capacity of one megawatt or less.

Pilot Agricultural Microloan Program: The Pilot Agricultural Microloan Program was established to assist non-traditional farmers by providing lending capital while developing their farm business towards traditional agricultural credit. Farmers can borrow up to \$10,000 to be used for working capital (annual inputs such as seed, feed, fertilizer, land rent, etc.) or equipment and other farm asset purchase with a common useful life of 10 years or less. Real estate, cooperative stock, and refinance of current debts are ineligible.

USDA Farm Service Agency (FSA) Microloan Program

Loans up to \$50,000 for beginners and young people, especially those from historically underserved communities, to consider farming and ranching as a way to become independent businessmen and women. Contact your local FSA office for information.

Financial Assistance For Family Farmers (PDF): The Farm Service Agency (FSA) has loans for farmers and ranchers that are unable to obtain credit elsewhere. Contact your local FSA office for information.

Livestock Investment Grants (MDA): Qualifying producers would be reimbursed ten percent of the first \$500,000 of investment, with a minimum investment of \$4,000. Qualifying expenditures include the purchase, construction, or improvement of buildings or facilities for the production of livestock, and the purchase of fencing as well as feeding and waste management equipment. Producers who suffered a loss due to a natural disaster or unintended consequence may also apply. The grant will not pay for livestock or land purchases or for the cost of debt refinancing.

Sustainable Agriculture Demonstration Grant Program (MDA): The Minnesota Department of Agriculture (MDA) 2015 Sustainable Agriculture Demonstration Grant Program. Competitive grants for up to \$25,000 are awarded to individuals or groups for on-farm sustainable agriculture research or demonstration projects in Minnesota. The purpose of the Grant Program is to fund practices that promote environmental stewardship and conservation of resources as well as improve profitability and quality of life on farms and in rural areas.

Dairy Business Planning Grant: This program covers 50 percent of the cost of completing a business plan for a dairy operation. Producers who have applied for this grant are exploring the feasibility of expansion, environmental upgrades, stray voltage testing or transferring the operation to the next generation producer. Applications are funded on a first come first serve basis.

Dairy Profitability and Enhancement Teams Grant and Minnesota Dairy Initiative:

The Dairy Profitability and Enhancement Team Grant project has been in existence since 1996. The program runs as mandated in Minnesota Laws 1997, Chapter 216, Section 7, Subdivision 4 which states: "To expand the one-on-one educational delivery team system to provide appropriate technologies, including rotational grazing and other sustainable agriculture methods, applicable to small and medium sized dairy farms to enhance the financial success and long-term sustainability of dairy farms in the state. Activities of the dairy profit teams must be spread throughout the dairy producing regions of the state. The teams must consist of farm business management instructors, dairy extension specialists, and dairy industry partners to deliver the information and technological services."

North Central Sustainable Agriculture Research and Education (NCR-SARE) Grants

NCR-SARE's Farmer Rancher Grant Program is a competitive grants program for farmers and ranchers who want to explore sustainable solutions to problems through on-farm research, demonstration, and education projects.

Appendices

The following lists, compiled by the NRCS Grazing Specialists, contain suppliers for forage seeds and infrastructure equipment. Use these lists to help locate your grazing system needs and to negotiate the best deals.

The list of resources is not intended to be all inclusive and does not constitute an endorsement. It is simply offered as a service to aid the producer in finding available resources; there may be other sources out there for some of these products.

FENCE CONTRACTORS

Southwest Minnesota K Fence

Daniel and Therese Hall
40133 620th Avenue
Butterfield, MN 56120
507-956-2657

Grant Breitreutz

38270 Kenwood Ave.
Redwood Falls, MN
56283
507-430-0607
gdbreitreutz@hotmail.com

Sawvell's Seed Inc.

507-692-2240
Scott & Crystal Dahmes
PO Box 122 211 Pine St.
Clements, MN 56224
C-507-430-4125
sawvellseed@hotmail.com

John Kleinjan

605-629-3741

Grassland Solutions

Terry Schafer, Matt
Schafer
750 Rhodes Ave. NW
Cokato, MN 55321
320-286-2196.

Open Range Fencing Co.

Luverne, MN 56156
507-920-0061 or
507-920-0117

Werk Environmental Services

320-396-3090
Korey Werk
406 Horseshoe Lane
Braham, MN 55006
C=320-282-4795
korey.werk@hotmail.com

Dick Thompson

29567 320th St
Bigelow, MN 56117

Mohr's Fencing

P.O. Box 1295, E. Hwy.
12
Aberdeen, SD
57402-1295
(605) 225-9633

Rausch Fencing

Scheduling: Rick Rausch
605-447-5888
Installation: Glen Rausch
15247 336th Ave.
Onaka, SD 57446
605-380-5311

Dana Melius

37211 140th St.
Ashton, SD 57424
C-605-216-4410

Ludemann Fencing

Shane Ludemann
Redfield SD
605-690-0332

Olson Fencing LLC

507-421-6934
mike@olsonfencingllc.com
Mike Olson
20766 County Road 25
Winona, MN 55987
olsonfencingllc.com

Precision Fence

Cordell Huebsch
New York Mills, MN
218-346-5034

Six Mile Fencing

Carl Moberg
White, SD
(605) 695-5427
info@sixmilefencing.com

Deutschlander Fencing

Brian Deutschlander
12398 White Oak Road
Pine City, MN 55063
320-629-1288

Dairyland Supply

Dan Meyer
Sauk Centre, MN
C 320-249-1239

K-Fence

(507) 753-2706
info@kfence.com
Hugh Kramer
62411 386th Ave
Zumbro Falls, MN 55991
(507) 753-2943
www.kfence.com

Minnesota Pro Fence

320-594-2228
Steve Martin
Browerville, MN
320-360-6308

Horsman Fence Co.

507-281-4420
Kevin Horsman
32147 Gunflint Rd.
Utica, MN 55979
Cell: 507-259-6312

Sutherland Fence Company

Roy Sutherland
11503 Mill Creek Rd SE
Chatfield, MN 55923
(507) 281-8155

Ron Lund

11943 Mill Creek RD SE
Chatfield, MN. 55923
Cell: 507-273-6207

Dick Thompson

29567 320th St.
Bigelow, MN 56117

FENCE MATERIALS

Seven Pines Farm & Fence
Kent and Linda Solberg
18618 Co. Rd.23
Verndale, MN 56481
218-445-7580

Cammack Ranch Supply
PO Box 100
Union Center, SD 57787
605-985-5591
cammackranchsupply.com

**Common Sense Fence
Geotek, Inc**
1421 Second Ave. NW
Stewartville, MN 55976
800-533-1680
geotekinc.com

Dairyland Supply
Dan Meyer
40563 State Hwy 28
Sauk Center, MN
320-249-1239
dairylandsupplyinc.com

Deutschlander Fencing
Brian Deutschlander
12398 White Oak Rd
Pine City MN 55063
320-629-1288

Gallagher Catalog
800-531-5908
gallagherusa.com

Jeffers Livestock
800-533-3377
jefferslivestock.com

Kencove Catalog
800-536-2683
www.kencove.com

Farmers Co-op Elevator
15609 State 76
Caledonia, MN 55921
507-725-3306

Grassland Solutions
Cokato, MN 55321
888-593-9535

K-Fence
62411 386th Ave
Zumbro Falls, MN 55991
(507) 753-2943
www.kfence.com

Kentucky Graziers Supply
1929 S Main St
Paris, KY 40361-1110
800-729-0592
kygraziers.com

Minnesota Pro Fence
Steve Martin
Browerville, MN
320-360-6308

Preston Lumber, Inc.
811 Hwy 52 N
Preston, MN 55965
507-765-3876

Village Farm and Home
Junction Hwys. 43 & 44
Mabel, MN 55954
507-493-5217

Kiwi Fence Products
344 Kendall RD.
Blairsville PA, 15717
800-536-2683
kiwifence.com

Leaf River Ag
New York Mills, MN
218-385-2366

Perham Co-op Creamery
Perham, MN
218-346-6240

Precision Fence
New York Mills, MN
218-346-5034

**Rio Ranch Supply
Company**
165 Hwy 19
888-762-3299
Trevor Greenfield
PO Box 256
Vesta, MN 56292
507-762-3266

Rural Mfg. Co., Inc
820 N US Hwy 81
Freeman, SD 57029
800-477-7135
ruralmfg.com

Southwest K Fence
Daniel and Teresa Hall
40133 620th Avenue
Butterfield, MN 56120
507-956-2657

Premier1Supplies
2031 300th Street
Washington, Iowa 52353

Hutchison Incorporated
1228 Zimmerman Drive
Grinnell, IA 50112
(800) 588-6155
hutchison-inc.com

ALSO
Local Cooperatives
Fleet Farm
Fleet Supply
Tractor Supply Company
Menards
Runnings
L &M Farm Supply
Home Depot

GRASS SEED AND/OR NATIVE GRASS SEED

Albert Lea Seed House
1414 W Main St
Albert Lea, MN 56007
507-373-3161

Larry Anderson
218 4th St NW Ste 1
Devils Lake, ND 58301
701-662-3844

Behm Seed Company
17730 30th Ave. NE
Atwater, MN 56209
320-974-3003

Belgrade Co-op Assn.
218 Wells St. Belgrade,
MN 56312
320-254-8231

Belgrade Grain & Feed
Belgrade, MN 56312
320-254-8294

Blomkest Fertilizer, Inc.
365 Railroad Ave.
Blomkest, MN 56216

Browning Seed Inc.
Box 1836
Plainview, TX 79073
806-293-5271

Buffalo Grove Seed Farms
Preston, MN 55965
800-697-3108

Central Lakes Co-op
721 Litchfield Ave.
Willmar, MN 56201
320-235-3024

Central Lakes Co-op
Atlantic Ave. E.
Atwater, MN 56209
320-974-8868

Mark Gullickson
10990 423rd St SE
Fertile, MN 56540
218-945-6894

Paul Hamann
Box 95
Fountain, MN 55935
507-268-4980

Harvest States
Box 120, Hwy. 71 N.
Elrosa, MN

Heimbuch Farms
12064 98th St SE
Cogswell, ND 58017
701-724-3292

Kaste Inc.
11779 410th St SE
Fertile, MN 56540
218-945-6738

Lake View Farms
Perham, MN 56573
218-346-5207

Milborn Seeds
1335 Western Ave.
Brookings, SD 57006
888-498-7333

Matt Miner
Cresco, IA 52136
563-380-7142

Mohn Seed Co.
3560 265th Ave.
Cottonwood, MN 56229
888-999-4930

**Paynesville Farm Union
Co-op**
Hwy. 23 E.
Paynesville, MN 56362

Schwitters Seed Farm
4040 160th Ave. SE
Raymond, MN 56282
320-847-3675

Sharp Bros Seed Co.
396 SW Davis St
Clinton, MO 64735
800-451-3779

Ray Sletteland
Devils Lake, ND 58301
701-662-5534

Teske Farm & Country
Box 419
Avon, MN 56310
320-356-7211

**Western Consolidated
Co-op**
Holloway, MN
320-394-2171

WATERING SYSTEM CONTRACTORS

K-Fence

(507) 753-2706
info@kfence.com
Hugh Kramer
62411 386th Ave
Zumbro Falls, MN 55991
(507) 753-2943
www.kfence.com

DJ Thompson Excavating

10684 Conaughty Dr.
St. Charles, MN 55972
(507) 932-0892
(507) 951-6295 – cell

Larson Well Drilling

12344 State Hwy 43
Mabel, MN 55954
(507) 493-5599

Gary's Pump & Well Service, Inc

Gary Frauenkron
5011 State 76
Houston, MN 55943
507-896-3330

Darrin Berilrud

18718 County Rd 106
Greenbush, MN 56726
218-782-2820

Kelln Solar

P.O. Box 94
50 James St.
Lumsden, Saskatchewan
S0G3C0
(888) 731 8882

Southwest Minnesota K Fence

Daniel & Terese Hall
40133 620th Avenue
Butterfield, MN 56120
507-956-2657

Johnson Trenching Co.

507-823-4253
Scott & Kyle Johnson
1840 130th Ave.
Russell, MN 56169
507-530-5597

Grassland Solutions

Terry Schafer, Matt
Schafer
750 Rhodes Ave. NW
Cokato, MN 55321
320-286-2196

WATERING SYSTEM MATERIALS

Cammack Ranch Supply

PO Box 100
Union Center, SD 57787
605-985-5591
cammackranchsupply.com

Farm 'Trol Equipment

409 Mayville Street
Theresa, WI 53091
920-488-3221

Fisk's Farm & Home Supply

625 2nd Ave SW
Cresco, IA 52136
(563) 547-2492

Jacobsen, Inc.

P.O. Box 27
1010 Broad Street
Adair, IA 50002
800-243-7473
jacobseninc.com

Davies Water Supply

763-560-5200

Farmers Coop Elevator

15609 State 76
Caledonia, MN 55921
(507) 725-3306

Kentucky Graziers Supply

1929 South Main Street
Paris, Kentucky
40361-1110
800-729-0592
kygraziers.com

K-Fence

62411 386th Ave
Zumbro Falls, MN 55991
(507) 753-2943
www.kfence.com

Larson Well Drilling

12344 State Hwy 43
Mabel, MN 55954
(507) 493-5599

Pipeline Supply, Inc.

Sells large quantities of
pipe, 8,000' rolls typical
2832 E Highway 2
Grand Rapids, MN
55744-3269
218-327-3322
pipeline-supply.com

Henry's Waterworks Inc.

320 259-4134
510 9th Ave S
Sauk Rapids, MN 56376
320 654-1408 Fax
henryswaterworks.com

Minnesota Pipe and Equipment

Box 250
651-463-6090
5145 211th St W
Farmington, MN 55024
651-463-4554 Fax

Minnesota Pipe and Equipment

3755 25th St SE
Rochester, MN 55904
507-285-5390

Hanson Plumbing and Heating

Perham, MN
218-346-2422

Northern Irrigation

Perham, MN
218-346-7246

Jobe Valves

jobevalves.com

Van Bergen & Markson, Inc. (air release valves)

Attention: David
8814 7th Ave N
Minneapolis, MN 55427
800-422-0791
info@vbminc.com

Hutchison Incorporated

1228 Zimmerman Drive
Grinnell, IA 50112
(800) 588-6155
hutchison-inc.com

Davies Water Supply (Butt Fuser)

763-560-5200
Darrin Berilrud
18718 County Rd 106
Greenbush, MN 56726
218-782-2820

ALSO

Local Cooperatives
Fleet Farm
Fleet Supply
Tractor Supply Company
Menards
Runnings
L & M Farm Supply
Home Depot

CEPEX COMPRESSION FITTINGS

National Water Works
(952)-937-9666
Mark Smith
15800 W 79th St
Eden Prairie, MN 55344
Fax: (952) 937-8065

National Water Works
(763) 428-7473
Tom Gannon
16195 54th Street N.E.
St Michael, MN 55376
Fax: (763) 428-7559

Cepex
cepex.com

Darrin Berilrud
18718 County Rd 106
Greenbush, MN 56726
218-782-2820

PERMANENT TIRE TANKS

Cammack Ranch Supply
PO Box 100
Union Center, SD 57787
605-985-5591
cammackranchsupply.com

Rio Ranch Supply Co.
Trevor Greenfield
165 Highway 19
P.O. Box 256
Vesta, MN 56292
888-762-3299

Bos Tire Shop
Herm Bos
1533 41st St.
Edgerton, MN
507-442-7191

Darrin Berilrud
18718 County Rd 106
Greenbush, MN 56726
218-782-2820

T & B Sales, Tom Griebel
1315 76th St.
Pipestone, MN
507-825-3057

RMS
Kurt Schroeer
Perham, MN
218-346-3937

Wenzel Construction
40425 252nd St.
Mitchell, SD 57301
800-657-8085
wenzelconstruction.com

USA Tire Management Systems
1573 C Avenue
Dakota City, NE 68731
800-755-8473

FROST-FREE WATERERS

Gallagher Catalog
800-531-5908
www.gallagherusa.com

Rural Mfg. Co., Inc.
820 N US Hwy 81
Freeman, SD
800-477-7135
ruralmfg.com

Hawkeye Steel Products, Inc.
Highway 16 West
800-553-1791
PO Box 2000
Houghton, IA 52631
(319) 469-4141
sales@hawkeyesteel.com

Hutchison Incorporated
1228 Zimmerman Drive
Grinnell, IA 50112
(800) 588-6155
hutchison-inc.com

Farmers Coop Elevator
15609 State 76
Caledonia, MN 55921
(507) 725-3306

Carlson Wholesale, Inc.
6844 10th Ave. SW
Rochester, MN 55902
877-700-2694
carlsonwholesale.net

Cammack Ranch Supply
PO Box 100
Union Center, SD 57787
605-985-5591
cammackranchsupply.com

Lange Ag Systems
193 County Road NE
Willmar, MN 56201
800.479.0243
info@langeagsystems.com
langeagsystems.com

Frost Free Nose Pumps
www.frostfreenosepumps.com

JUG Livestock Waterer
800-584-6675
thejugwaterer.com

Cobett Company
2651 265th Street
E. Peru, IA 50222
888-699-4722
cobett.com

PLASSON AGRIFIT COMPRESSION FITTINGS

K-Fence

(507) 753-2706
info@kfence.com
Hugh Kramer
62411 386th Ave
Zumbro Falls, MN 55991
(507) 753-2943
www.kfence.com

Grassland Solutions

Cokato, MN 55321
888-593-9535

Southwest Minnesota K Fence

Daniel & Terese Hall
40133 620th Avenue
Butterfield, MN 56120
507-956-2657

Hamlin Conservation District

Box 165
Hayti, SD 57241
605-783-3353

Kentucky Graziers Supply

1929 S Main St
Paris, Kentucky
40361-1110
800-729-0592
kygraziers.com

Ground Innovations

Seth Dreckman
Marshall, MN
507-530-0345

Kencove Catalog

800-536-2683
kencove.com

Darrin Bertilrud

18718 County Rd 106
Greenbush, MN 56726
218-782-2820

Scott Dreckman

New Ulm, MN
507-359-9276

OTHER RESOURCES

PUMPS

2M Company, Inc.

2700 Palmer
Missoula, MT 59802
800-326-6795

Cat Pumps

1681 94th Lane NE
Minneapolis, MN
55449-4324
(612) 780-5440
catpumps.com

Gould's Pump Water Technologies

David Kill, PE
5702 Silverthorn Place
Shoreview, MN 55126
651-783-5689

GRAIN BIN RING TANKS

J.C. Ramsdell Enviro Services Inc.

Flandreau, SD
605-997-3706
jcramsdell.com

ALTERNATIVE WATERING SYSTEMS

Rife Hydraulic Engine Mfg. Co. Inc.

Line & Grove Sts.
570-740-1100
riferam.com

P.O. Box 95
Nanticoke, PA 18634
570-740-1101
info@riferam.com

WATER STORAGE TANKS

Water Tanks.com

200 American Way
Windsor, CA 95492
877-655-1100
watertanks.com